Traxys is your partner for marketing, sourcing, financing and investing, in the metals, minerals and mining industries.

We provide a suite of world-class commercial and financial services to help you develop opportunities and better serve your businesses with less risk, less working capital, and most importantly, more transparency. The results: you get a faster return-on-investment with less effort and more confidence.

Traxys Services
Traxys Products
Traxys Investments

Traxys focuses primarily on marketing and sourcing base metals and concentrates, minor and alloying metals, industrial minerals and chemicals, and materials for steel mills and foundries. Along the way, we manage all parts of the supply chain from producer to end-user - worldwide.
Our Mission and Our Values

“To be a cornerstone in the global market for raw materials. Our expertise provides superior insight, connecting supply with demand and managing risk.

In working to establish a more responsible supply chain, we add value and facilitate making better products for a better and more sustainable future.”

➢ **Integrity** – We keep our word. We do the right thing. We make a positive impact with our responsible business practices

➢ **Diversity** – We welcome people, talent, ideas and contribution

➢ **Creativity** – We seek to be better through new thinking

➢ **Entrepreneurial Spirit** – We create value and opportunity

➢ **Intensity** – We are rigorous, determined and work hard to deliver results

➢ **Relationships** – We model partnership and communication through respect for others
• Traxys was formed in 2003 with the merger of two well-known forces in the metals marketing industry: Sogem and Considar, combining the services, products, and geographical strengths of both companies.

• With roots dating back to 1919, Sogem was previously owned by Umicore and served as a marketing, distribution, and trading group involved mainly in base metals and concentrates. Sogem primarily focused on serving Europe, Africa and Asia.

• As a division of Arcelor, Considar specialized in serving the steel industry through the sourcing of ferro-alloys and other specialty metals and focused primarily on the North American market. In 1997, Considar acquired the majority of Hochschild Partners LLC and its significant zinc and lead activity.

• In 2006, Arcelor and Umicore sold a majority stake in Traxys to the management of Traxys in a buyout sponsored by two pre-eminent private equity firms: Pegasus Capital Advisors and Kelso & Company. Subsequently, Resource Capital Funds became a shareholder.

• In 2014, global alternative asset manager The Carlyle Group (NASDAQ: CG), together with affiliates of Louis M. Bacon, the founder, Chairman, Chief Executive Officer and principal investment manager of Moore Capital Management, L.P., acquired a majority interest in Traxys from Pegasus, Kelso and RCF. In addition, Traxys management increased its investment stake in the company.

• Traxys has become a global leader in marketing, distributing, sourcing, financing, and investing in the mining, metals and minerals industries. With more than 20 locations globally, Traxys continues to grow, create partner networks, and focus on business development and investment in and with its customers and suppliers.
Our product experts have the knowledge and experience in distribution, financing solutions, and the ability to access exotic markets with minimal risk.

BASE METALS & CONCENTRATES

- Aluminum
- Copper Blister
- Copper Cathodes
- Copper Concentrates
- Copper Ores
- Copper Secondarys
- Lead Ores
- Lead Concentrates
- Nickel Metals
- Nickel Ores and Concentrates
- Tin
- Tin Ores
- Zinc Metals
- Zinc Concentrates
- Zinc Ores

COPPER AND BRASS MILL PRODUCTS

- Brass Rod
- Brass Sheet/Plate
- Brass Strip/Coil
- Copper Alloy Wire
- Copper Bar
- Copper Bus Bar
- Copper Nickel Tube
- Copper Strip/Coil
- Copper Tube
- Copper Wire
- Condenser Tube
- Copper Sheet/Plate
- Copper Rod
- Copper Nickel Silver Keystock
- Copper Rod
- Leaded Brass Keystock
- Leaded Nickel Silver Keystock
- Phosphor Bronze Strip/Coil
- Phosphor Bronze Tube

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INDUSTRIAL MINERALS

- Barium Products
- Bauxite
- Brown Fused Alumina
- Calcined Alumina
- Calcined Bauxite
- Carbon Electrodes
- Caustic Calcined Magnesite
- Dead Burnt Magnesia
- Emery
- Ferrous Sulphate
- Fluorspar
- Graphite Electrodes
- Ilmenite
- Kyanite
- Lithium Carbonate
- Fused Magnesite
- Magnesium Metal
- Metallic Oxides
- Mullite
- Olivine
- Potassium Products
- Quartz
- Refractory Chrome Ore
- Rutile
- Soda Ash
- Sodium Bicarbonate
- Silicon Carbide
- Silicon Metal
- Spodumene
- Vermiculite
- White Fused Alumina
- Wollastonite
- Zinc Sulphate
- Zircon Sand/Flour

MINOR & ALLOYING METALS

- Ammonium Perrhenate
- Antimony
- Arsenic
- Bismuth
- Cadmium
- Cobalt
- Cobalt Salts
- Chromium Metal
- Gallium
- Germanium Metal
- Germanium Dioxide
- Hafnium
- Indium
- Iridium
- Molybdenum Metal & Scrap
- Nickel
- Osmium
- Rhenium
- Rhodium
- Ruthenium
- Selenium
- Tantalum
- Tellurium
- Tungsten
- Zirconium

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**ENERGY**

- Uranium

**RARE EARTHS**

- Cerium
- Dysprosium
- Erbium
- Europium
- Gadolinium
- Holmium
- Lanthanum
- Lutetium
- Neodymium
- Praseodymium
- Promethium
- Samarium
- Terbium
- Thulium
- Ytterbium
- Yttrium

Traxys is a top 10 supplier of uranium to the world market.
For mining enterprises with proven resources, Traxys is able to bring your product from project to market.

**Traxys** makes investments in and provides a full-range of commercial and financial solutions for mining and other production projects globally. Our experienced team includes world-class professionals who are able to provide a full selection of service options.

- Equity Finance
- Debt Finance
- Buyouts
- Marketing & Trading
OFF-TAKE AGREEMENTS

Traxys has the financial strength to give you confidence in counterpart performance and dependability. You have the ability to collect promptly or use our agreement as your collateral for dealing with financiers and other business partners.

AGENCIES

Traxys acts as your agent by representing your interests from the first introduction to consumers to the ultimate delivery and execution of the sale. Traxys coordinates directly with you as the producer and based on our extensive experience with the product and consuming market, we give guidance about commercial strategies and pricing. This process provides complete transparency all the way through to final markets.

TRADE FINANCE

Traxys has the financial resources to offer solutions ranging from simple working capital funding to highly-structured long-term financing, both to suppliers and customers.

HEDGING

Traxys has the financial resources, technical expertise and in-depth industry knowledge to help you hedge prices so you can better forecast your earnings.

MARKET SUPPORT

Traxys helps its customers find solutions that maximize value and minimize risk. The breadth of our global network allows us to keep up with rapidly changing market conditions and react efficiently. Our teams deal at a local level worldwide – financially and culturally – to expedite transactions.

LOGISTICS

As a global company, Traxys has worldwide logistics partners that help guarantee your products leave your facility and arrive at your customer’s location in a safe and timely manner. We help fulfill your end-customer requirements by executing your distribution agreements. Whether it’s regional, national or international, or whether it’s one truckload per week delivered to a plant or 10 shiploads unloading at a major port, we have the resources to meet your customers’ needs.

CREDIT RISK COVERAGE & INSURANCE

Dealing with new customers or challenging markets carries a level of risk that can disrupt cash flows. Traxys has the international industry know-how to structure your transactions to minimize your risk. You can rest assured that no matter the unpredictability of the situation, Traxys can help manage your risk.

www.traxys.com
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